Hiring organization
T&K Associates

Employment Type
Full-time, Permanent

Job Location
Ashby-de-la-Zouch

Working Hours
Monday to Friday, 40 hours per week, between 8am and 5pm

Base Salary
£ 35000 - £ 40000

Depending on experience

+ Car Allowance + Excellent Bonus Scheme

Date posted
November 25, 2026

https://tandkassociates.co.uk/job/recruitment-branch-manager/

Recruitment Branch Manager

Description
Industrial, Commercial & Engineering Recruitment | Ashby-de-la-Zouch | £35,000–£40,000 + Car Allowance + Bonus Scheme + Benefits

Ready to take the next step in your recruitment career?

Are you an experienced Recruitment Manager or Senior Recruitment Consultant ready to take on a leadership role? Do you enjoy developing people, building client relationships and driving a recruitment business forward?

T&K Associates is looking for an ambitious, commercially minded Recruitment Branch Manager to take responsibility for our established branch in Ashby-de-la-Zouch.

With over 40 years of combined experience in the recruitment industry, we have built a strong reputation and an excellent client base. But we're not standing still! We have exciting plans for 2027 and beyond, and we're looking for the right person to help lead the next stage of our journey.

This is a fantastic opportunity for someone who understands the recruitment industry, has the confidence to lead a small team and can balance the day-to-day management of a busy recruitment branch with identifying opportunities for further growth.

Our branch covers Industrial, Commercial and Engineering recruitment, offering plenty of scope to develop existing business, strengthen client relationships and explore new opportunities across all three sectors.

We are looking for someone who can lead by example, motivate their team and take genuine ownership of the branch's performance and future success.

Job Benefits

- Up to 38 days' holiday per year, including bank holidays and your birthday off
- Flexible working opportunities, combining office and remote working
- Early finish on a Friday, where business demands allow
- Private health insurance
- Gym membership contribution
- Company pension scheme
- Regular team-building events and incentives
- A friendly, supportive working environment where your contribution really matters
- The opportunity to take ownership of an established branch and help shape its future
- The chance to play a key role in our exciting growth plans for 2027 and beyond

Responsibilities
The Role – What You'll Be Doing

As Branch Manager, you'll take responsibility for the day-to-day running, performance and development of our Ashby-de-la-Zouch branch.

You'll lead a small team, oversee recruitment activity across our Industrial, Commercial and Engineering desks and play an active role in driving business growth.

Your responsibilities will include:

- Managing, supporting and motivating a small team of recruitment professionals
- Taking overall responsibility for the performance and development of the branch
- Leading by example and maintaining an active involvement in recruitment and business development
- Driving growth across the Industrial, Commercial and Engineering sectors
- Developing existing client relationships and identifying new business opportunities
- Supporting the team with client meetings, sales activity and business development
- Setting clear objectives, monitoring performance and helping the team achieve its targets
- Ensuring high standards of service are delivered to both clients and candidates
- Overseeing the full recruitment process and ensuring operational standards are maintained
- Identifying opportunities to improve processes, performance and profitability
- Monitoring local market trends and identifying opportunities for expansion
- Creating a positive, collaborative and successful team environment
- Working closely with the wider business to help deliver our future growth plans

Person Specification

What We're Looking For

We're looking for someone who has:

- Previous experience within the recruitment industry
- Experience in a Recruitment Manager, Branch Manager or Senior Recruitment Consultant role with leadership responsibilities
- A background in Industrial, Commercial or Engineering recruitment (experience across multiple sectors would be advantageous)
- Experience managing, mentoring or developing a team
- A proven track record of developing client relationships and winning new business
- Strong commercial awareness and an understanding of recruitment profitability
- The ability to motivate others, lead by example and drive performance
- Excellent communication, organisation and relationship-building skills
- A proactive, positive and solutions-focused approach
- The confidence to make decisions and take ownership
- A genuine desire to help grow and develop a successful recruitment business

Most importantly, we're looking for someone who is passionate about recruitment, enjoys getting the best out of people and wants to make a real difference.

Contacts
Why T&K Associates?

We believe that great people make great recruitment businesses.

We're an established, independent recruitment business with a strong reputation, loyal clients and exciting ambitions for the future.

This isn't simply a role where you'll be expected to maintain the status quo. We want someone who will bring ideas, energy and ambition to the business, take pride in their branch and help us achieve our next stage of growth.

You'll have the opportunity to make the role your own, develop a small team and play a key part in shaping the future of T&K Associates.

Interested in finding out more?

We'd love to have a confidential conversation.

Get in touch with T&K Associates to find out more about the opportunity or send us your CV explaining why you'd be the right person to lead our branch.

Your next chapter in recruitment leadership could start here!